

COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #050119
Entitled

RECYCLING AND REPURPOSING EQUIPMENT WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on March 15, 2019 and March 14, 2019 in Utah's *The Salt Lake Tribune*, in *USA Today*, and in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Biddingo, Merx, The New York State Contract Reporter website www.nyscr.ny.gov, Onvia website www.onvia.com, and PublicPurchase.com:

Sourcewell, formerly the National Joint Powers Alliance® (NJPA), on behalf of Sourcewell and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #050119 RECYCLING AND REPURPOSING EQUIPMENT WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES. Details of this RFP are available beginning March 14, 2019. Details may be obtained by letter of request to Greg Grunig, Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@sourcewell-mn.gov. Proposals will be received until May 1, 2019, 2019 at 4:30 p.m. Central Time at the above address and opened May 2, 2019 at 8:30 a.m. Central Time.

RFPs were requested by and distributed to:

All American Poly Corp	Morbark
American Recycling	Peterson Pacific Corp.
AssetGenie, Inc.	Prime Vendor Inc.
Bandit Industries	PTR Baler & Compactor Co
BidPrime	Rotochopper, Inc.
Black Diamond Pipe & Tube, Inc.	SB office Supplies
BossTek	Screen Machine Industries LLC
CFE Equipment Corp	Secure Recycling
Computer Systems Asset Disposal, LLC	SmartProcure
Deltek	State of Maine
DZ Grinders LLC	Technisoil Global
EDGE Innovate Ltd.	Technology Publications Company
Education Intelligence, Inc.	Terex/Genie
ERI	The New York State Contract Reporter
Euclid Infotech	The Tools Man, Inc.
Government Solutions Team, LLC	ThinkDynamic
Harmony Enterprises Inc	Total Technology Results
Henry Ford Community College	Twin Equipment
Industrial Safety LLC	Veolia North America
Jeremy Lyons Inc.	Vermeer

Komptech Americas LLC	Wastequip
Light Source	West Mark, Inc.
McCloskey International Ltd.	Western Truck Center
Mercer Technologies	

Proposals were opened on May 2, 2019, at Sourcewell, formerly the National Joint Powers Alliance (NJPA) offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:

Bandit Industries, Inc.
 Certified Stainless Service, Inc. dba West-Mark, Inc.
 DZ Grinders, LLC
 Komptech Americas LLC
 McCloskey International
 Morbark, LLC
 Peterson Pacific Corp.
 Rotochopper, Inc.
 Terex Environmental Equipment
 The Tools Man, Inc.
 Vermeer Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Sourcewell Procurement Lead Analyst
 James Voelker, CPCM, CFCM, Sourcewell Procurement Lead Analyst
 Carol Jackson, Sourcewell Procurement Analyst III
 Brandon Town, CPSM, CPSD Sourcewell Procurement Analyst III
 Stephanie Haataja, CPIM, Sourcewell Procurement Analyst II

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the Sourcewell RFP evaluation criteria and determined that all proposal responses met Level-One Responsiveness. Proposals from The Tools Man, Inc. and Certified Stainless Service, Inc. dba West-Mark, Inc. were deemed Level-Two non-responsive because their products were out of scope and not evaluated. All other proposals were found to be Level-Two responsive and were evaluated.

Bandit Industries, Inc. manufactures a wide variety of equipment for this category. Bandit has a strong discount and leasing options available. Their electric powered models are available for those agencies that require less noise and pollution. With their 200 worldwide dealers-they can service Sourcewell members should the need arise.

Komptech Americas, LLC has an extensive range of equipment with up to 30 models and an array of a possible attachments to take care of most needs of Sourcewell members. Komptech is offering a significant discount along with a strong warranty-they make the total cost of acquisition easier for member agencies. Their \$6M parts inventory along with 90 machines in stock on average-they can fill members needs quickly and easily.



Morbark has a US dealer network of over 200 locations with a large product offering to take care of Sourcewell members. Their substantial discount along with a comprehensive warranty and leasing options ensure that members are getting a good value and the equipment is taken care of in the future.

Vermeer's vast product line and network of 136 dealers across the US and Canada, make sure that Sourcewell members will be able to get what they need. Their solid discount, freight matrix and the extended service plans available all speak to the value they offer. Vermeer's thrown object safety feature could be a lifesaver.

For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #050119 to:

Bandit Industries, Inc
Komptech Americas, LLC
Morbark, LLC
Vermeer Corporation

#050119-BAN
#050119-KMP
#050119-MBI
#050119-VRM

The preceding recommendations were approved on June 17, 2019.

DocuSigned by:

Greg Grunig

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Greg Grunig, Sourcewell Procurement Lead Analyst

DocuSigned by:

James Voelker

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James Voelker, CPCM, CFCM, Sourcewell Procurement Lead Analyst

DocuSigned by:

Carol Jackson

6EE63AEDEB5F40E...

Carol Jackson, Sourcewell Procurement Analyst III

DocuSigned by:

Brandon Town

7BCA93CD6377421...

Brandon Town, CPSM, CPSD Sourcewell Procurement Analyst III

DocuSigned by:

Stephanie Haataja

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Stephanie Haataja, CPIM, Sourcewell Procurement Analyst II